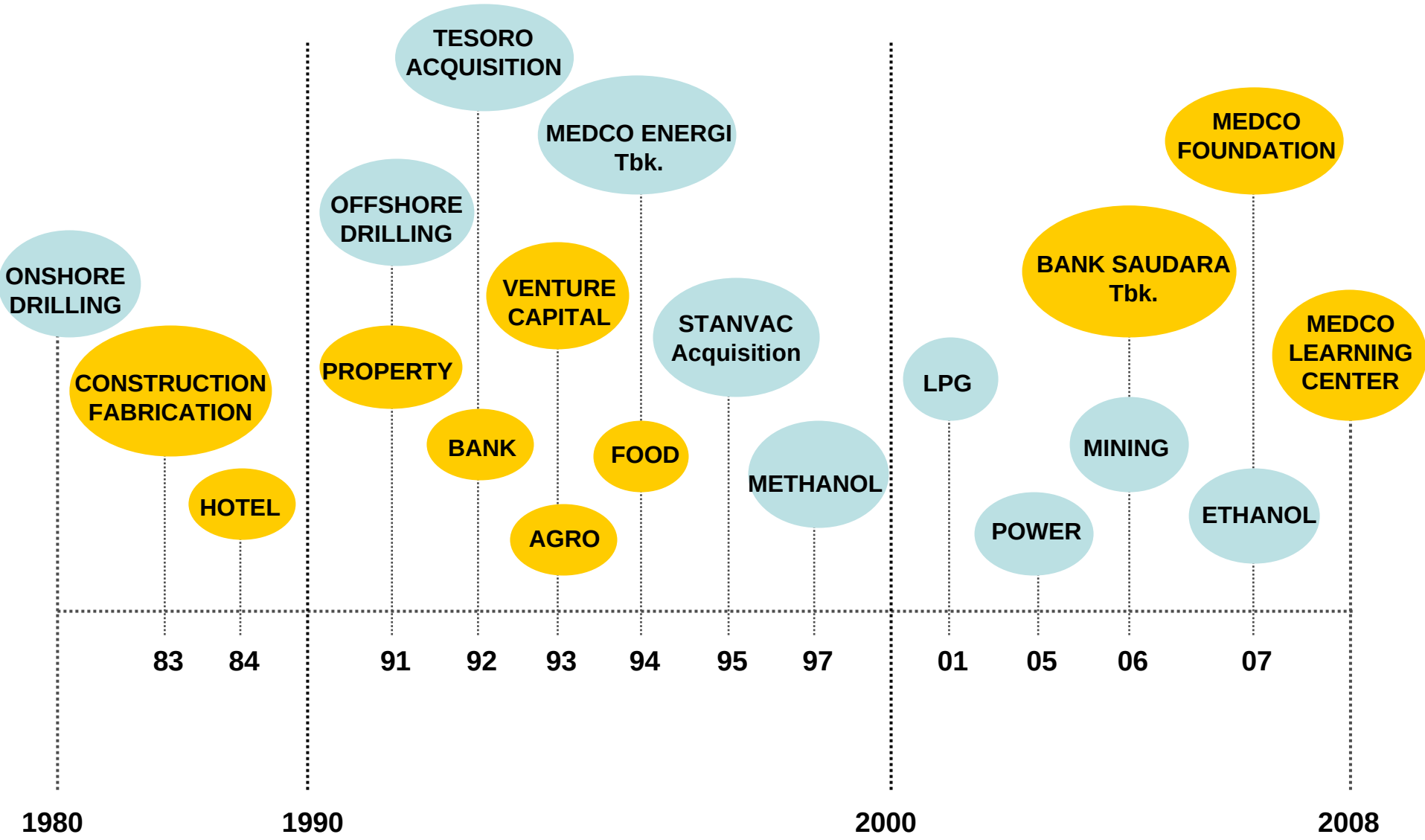
# MEDCO GROUP PROFILE

Presented by Yani Panigoro

# TIMELINE


ONSHORE DRILLING
CONSTRUCTION FABRICATION
HOTEL
OFFSHORE DRILLING
PROPERTY
TESORO ACQUISITION
BANK
VENTURE CAPITAL
AGRO
MEDCO ENERGI Tbk.
FOOD
STANVAC Acquisition
METHANOL
LPG
POWER
BANK SAUDARA Tbk.
MINING
MEDCO FOUNDATION
ETHANOL
MEDCO LEARNING CENTER
83
84
91
92
93
94
95
97
01
05
06
07
1980
1990
2000
2008

# BUSINESS UNIT

## ENERGY

**DRILLING**

**EXPLORATION & PRODUCTION**

**DOWNSTREAM**
- METHANOL
- LPG
- ETHANOL

**POWER**
- GEOTHERMAL
- BATAM
- TANJUNG JATI

## NON ENERGY

**AGRIBUSINESS**
- PALM OIL
- OTHERS

**FINANCE**
- BANK SAUDARA
- VENTURE CAPITAL

**HOTEL**
- GRAND PREANGER
- SOFITEL BALI

**PROPERTY**
- GRAHA NIAGA
- MEDCO BUILDING AMPERA
- THE ENERGY

**MINING**
- COAL
- OTHER MINERALS

**CONSTRUCTION & FABRICATION**

**FOOD**

**IT SERVICES**

**MEDCO FOUNDATION**

**MEDCO LEARNING CENTER**

# COVERAGE AREA

**SUMATRA**

- OIL & GAS
- LPG
- ETHANOL
- GEOTHERMAL

**KALIMANTAN**

- OIL & GAS
- METHANOL
- DRILLING
- AGRIBUSINESS

**JAVA & BALI**

- OIL & GAS
- POWER
- DRILLING
- FINANCE
- CONSTRUCTION & FABRICATION
- PROPERTY
- HOTEL
- FOOD
- IT SERVICES

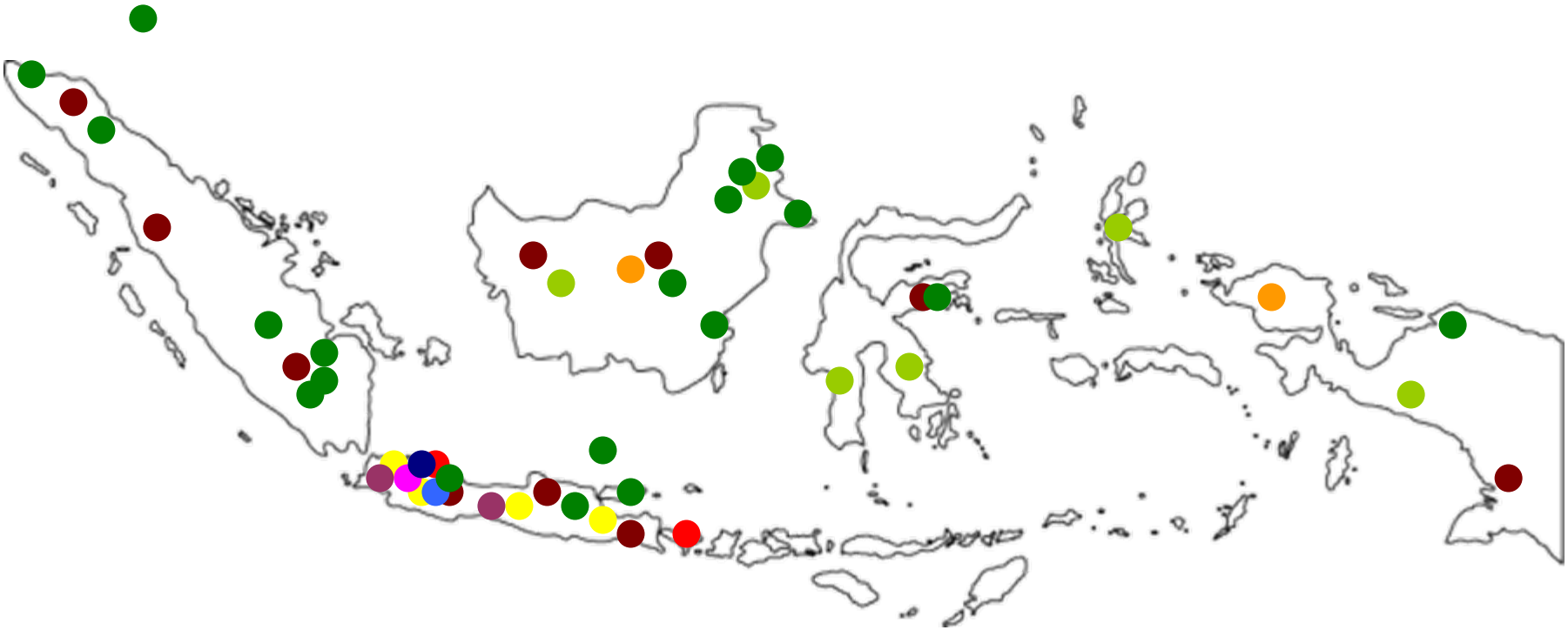
**SULAWESI**

- OIL & GAS
- POWER
- MINING

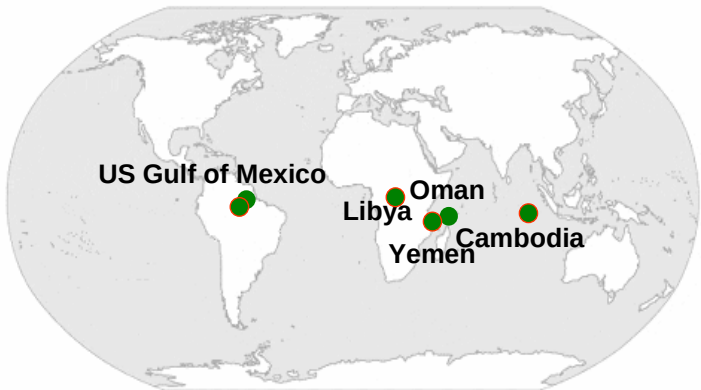
**PAPUA**

- OIL & GAS
- AGRIBUSINESS

# AREAS OF OPERATION



- Medco Energi
- Agribusiness
- Construction & Fabrication
- Finance
- Property
- Hotel
- Food
- Mining
- Medco Foundation
- Medco Learning Center



# ENERGY

- PT Medco Energi International Tbk.
- Founded in 9 June 1980
- Main Activity:
  - Oil and Gas Exploration
  - Chemicals
  - Power Generation Service
  - Drilling Service
  - Distribution
- Coverage Area:
  - Indonesia, US Gulf of Mexico, Libya, Yemen, Cambodia, Oman
- Subsidiaries:
  - PT Apexindo Pratama Duta Tbk
  - PT Medco E&P Indonesia
  - PT Medco Downstream
  - PT Medco Power Indonesia
- Future Plans:
  - Renewable Energy
  - Geothermal Industry
  - Ethanol Plant

# AGRIBUSINESS

- Established in 1993
- Coverage Area :
  - 30,000 Hectares in Kalimantan
- Main Activity:
  - Palm Oil Processing
  - Bio Diesel Production (from Crude Palm Oil) for internal usage
- Subsidiaries:
  - PT Meta Epsi Agro
  - PT Ciptatani Kumai Sejahtera
  - PT Sabut Mas Abadi
  - PT Kriya Swarna Pubian
  - PT Medco Papua Hijau Selaras
  - PT Metatani Mandang Sejahtera
  - PT Api Metra Palma
  - PT Medco Green
  - PT Tenggara
  - PT Metra Duta Lestari

# FINANCE

- Acquired Bank Saudara in 1992; Bank Saudara deals in consumer, small medium enterprises, and corporate segments. It operates as a Custodian Bank
- Established Sarana Jabar Venture in 1993 that focuses on developing and cultivating small-scale business
- Coverage areas:
  - Jakarta
  - West Java
  - Central Java
  - East Java
- Subsidiaries:
  - PT Bank Himpunan Saudara 1906 Tbk.
  - PT Sarana Jabar Ventura

# CONSTRUCTION & FABRICATION

- PT Multifabrindo Gemilang
- Established in 1983
- Workshop location:
  - Krakatau Steel, Cilegon
- Main Activity:
  - Design of Process & Mechanical Equipment
    - Pressure Vessel, tankages, heat exchangers
  - Design of Steel Structure
    - Transmission line, communication towers, etc
  - Design of Civil Structure
    - Tower foundation, building, etc
  - Design of Electrical & Instrumentation
    - Substation, transmission line
  - Design of Transmission Line Route

# PROPERTY

- Established PT Graha Niaga Tata Utama in 1991 that built and operates Graha Niaga Building located in Sudirman Business District, Jakarta
- Founded PT Api Metra Graha which has current project “The Energy.” It is 43 storey building which represents a tribute to the concept of “intelligent workspace” and also equipped with the latest energy-saving technology for more environmentally friendly building.
- Subsidiaries:
  - PT Api Metra Graha
  - PT Graha Niaga Tata Utama
  - Medco Building Ampera

# HOTEL

- Founded PT Meta Archipelago Hotel in 1984. The subsidiary initially acquired shares of three hotels in Bali, Bandung and Bukittinggi, in late 2007 Medco Group release its ownership of the Novotel Bukittinggi Hotel to other partner.
- Current Hotel:
  - Sofitel Bali
  - Grand Preanger Bandung
- Subsidiaries:
  - PT Satria Balitama (1989)
  - PT Bina Inti Dinamika (1984)

# FOOD

- Established in 1994
- Products:
  - Instant noodle : Salam mie
  - Sardines
  - Instant food seasonings
- Factory:
  - Karawang, West Java
  - Pandaan, East Java
- Subsidiaries:
  - PT Sentrafood Indonusa
  - PT Sentraboga Intiselera

# MINING

- PT Medco Mining
- Established in 2006.
- It is part of our strong commitment in the coal and other mineral resources development in the country. By far our team has sought mining prospective areas which put forward best international practices in terms of environmental concern including intensive consultation with local communities and other relevant stakeholders.
- Prospective Areas:
  - Papua
  - Kalimantan
  - South Sumatra
  - North Maluku
  - South Sulawesi
  - Southeast Sulawesi

# IT SERVICES

- PT Elga Yasa Media
- Established in 1996
- Offices:
  - Jakarta
  - Bandung
  - Cirebon
- Main Activity:
  - Facilitate IT for Medco Group
  - Internet Provider
  - Intranet Development
  - Web design and development
  - IT security and solutions
  - IT construction and management
  - Business software solution

# CSR Medco Group

- Medco group consolidated all CSR activity under Medco Foundation
- Medco Foundation scope of works:
  - Community Capacity Building
  - Community Economic Development
  - Environmental Sustainability Program
  - Post Disaster Aid

# Community Capacity Building

- Formal Education
  - Avicenna Islamic School, Tanjung Barat
  - Al Azhar, Pamulang
  - Lab School, Cinere
- Charity
  - Scholarship
  - School Aid
  - Foster Parent Program
  - Sponsorship
- Empowerment Education
  - Medco Cup
  - Clean Pamulang
  - Eco-School
  - Workshop and Training
  - Books and VCD Production and Distribution

# Community Economic Development

- Micro Financing Services
- Capital Support for small medium entrepreneurs
- Coverage Area:
  - Jakartas
  - Southern Sumatra
  - Central Kalimantan
  - East Kalimantan
  - Central Java
  - West Java

# Environmental Sustainability Program

- System of Rice Intensification (SRI) Organic
  - A healthy and environmental friendly paddy cultivation method
  - Main Activity
    - Farmer Training Program
    - Rice planting
- Medco Green Project 2007
  - Free Tabebuiya seed distribution in Jakarta area
- Seedling Nursery in Gombong, Central Java
  - Main activity:
    - Seedling
    - Planting
    - Reforestation
    - Workshop and Training
- Unveiled One Million Hectares Reforestation in Merauke

# Post Disaster Aid

- Partner: Posko Jenggala, a group of volunteers
- Main Activities:
  - Post Disaster Relief
  - Free Medical Service and Logistic Support
- Coverage Areas:
  - Aceh Tsunami affected areas
  - Aceh Tamiang Flood
  - Boat Hangar in Masawah
  - Sidoarjo Humanitarian Support and Relief Program
  - West Sumatra Earthquake
  - Jakarta Flood and Muara Angke Relief Program
  - Free Medical in Cianjur and Maleber, west Java
  - Morowali Flood Relief Program
  - Bengkulu & Padang Earthquake Post Disaster Program
  - Gorontalo Flood

# MEDCO LEARNING CENTER

- Soft Launching on January 2008
- Grand Launching on April 2008
- Focuses on:
  - Internal Workshop
  - Internal Training
  - Seminar
- Activity since its inception:
  - Training for Secretary and Administrator
  - Training on Personal Development
  - Training on Business Writing
  - Training on Presentation Skill